

FEATURE UPDATE | JULY 2019

Version 2.23.1 Update

Effective July 3rd, 2019, Dealer Admin™ (DMPDealerAdmin.com) is updated to Version 2.23.1. The following feature is available:

Feature**Customer Score**

The Customer Summary page now displays a customer score to help dealers analyze the quality of their sales. Customer scores are categorized as Excellent, Great, Good, Average, or Below Average.

In **Customer Summary**, select the Info icon next to **Customer Score** to view scoring details and descriptions of each category.

GREAT

<p>Age of Customer ✓ The length of time this customer has been in Dealer Admin</p> <p>App Activity Customer has used app in last 30 days.</p> <p>Virtual Keypad ✓ Customer has the Virtual Keypad app</p> <p>Cameras Customer has at least one SecureCom Video camera.</p>	<p>Automation ✓ Customer has z-wave control through Virtual Keypad.</p> <p>Access Doors/Doorbell ✓ Customer has door control or a SecureCom Video doorbell.</p> <p>Cellular Communication ✓ Customer has cellular as a communication path.</p> <p>Video Verification Customer has Video Verification enabled.</p>
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Customer score is based on recurring monthly revenue earnings potential.