

Secura Sales App and Dealer Admin Site

August 2017

Effective August 23, 2017, the Secura Sales app is updated to Version 1.1 (8/23/17) and the Dealer Admin Site (dealeradmin.securecomwireless.com) is updated to Version 1.6.1 (08/22/17). The following features are now available.

Features

Additional Discount Options

You now have more options for offering customer discounts through the Secura Sales app. With this update, you can set a maximum hardware discount as a dollar amount, percentage, or disable it entirely by configuring your Secura Settings through the Dealer Admin Site. Select a type of discount from the drop-down menu, then enter the maximum hardware discount amount based on the type of discount you chose. If you would like to adjust your Secura discount options, navigate to the Dealer Admin Site and follow these steps:

1. Log in to the Dealer Admin Site.
2. Click **Tools** in the right-side menu.
3. Click **Secura Settings**.
4. Click **Edit**.
5. Adjust your discount options. See Figure 1.

The screenshot shows the 'Settings' page in the Dealer Admin Site. The 'General' tab is active. The 'Discount Type' dropdown menu is set to 'Dollars'. The 'Max Hardware Discount \$' field is set to '\$100.00'. Blue arrows point to these fields with instructions: 'Select discount type in dollar amount, percentage, or none.' and 'Enter the maximum discount amount based discount type.'

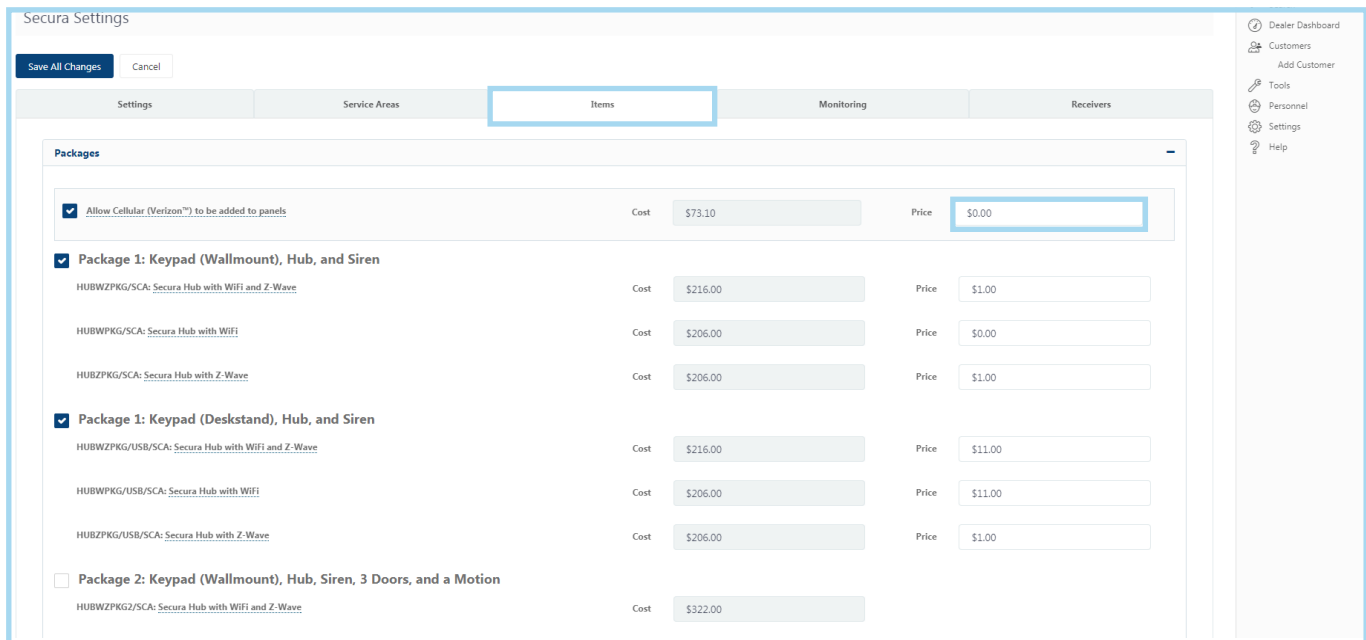
Name	Address	Edit	Delete
HQ32	2500 N Partnership Blvd Springfield, MO 65803		

Figure 1: Additional Discount Options

Price Flexibility

You now have more pricing flexibility when pricing items. With this update, you are able to set an item price to \$0.00 (zero) for items you want to sell free of charge. If you would like to adjust your item pricing options, navigate to the Dealer Admin site and follow these steps:

1. Log in to the Dealer Admin Site.
2. Click **Tools** on the right-side menu.
3. Click **Secura Settings**.
4. Click **Edit**.
5. Click **Items**, then select an item of your choosing and adjust the price. See Figure 2.



Secura Settings

Save All Changes Cancel

Settings Service Areas **Items** Monitoring Receivers

Packages

Package	Cost	Price
<input checked="" type="checkbox"/> Allow Cellular (Verizon™) to be added to panels	\$73.10	\$0.00
<input checked="" type="checkbox"/> Package 1: Keypad (Wallmount), Hub, and Siren		
HUBWZPKG/SCA: Secura Hub with WiFi and Z-Wave	\$216.00	\$1.00
HUBWPKG/SCA: Secura Hub with WiFi	\$206.00	\$0.00
HUBZPKG/SCA: Secura Hub with Z-Wave	\$206.00	\$1.00
<input checked="" type="checkbox"/> Package 1: Keypad (Deskstand), Hub, and Siren		
HUBWZPKG/USB/SCA: Secura Hub with WiFi and Z-Wave	\$216.00	\$11.00
HUBWPKG/USB/SCA: Secura Hub with WiFi	\$206.00	\$11.00
HUBZPKG/USB/SCA: Secura Hub with Z-Wave	\$206.00	\$1.00
<input type="checkbox"/> Package 2: Keypad (Wallmount), Hub, Siren, 3 Doors, and a Motion		
HUBWZPKG2/SCA: Secura Hub with WiFi and Z-Wave	\$322.00	

Dealer Dashboard
Customers
Add Customer
Tools
Personnel
Settings
Help

Figure 2: Price Flexibility

Save Quote

You now have the ability to save the quotes of potential customers through the Secura Sales App. With this update, you can save a quote so you don't have to place an order while with the customer. When the quote is saved, the customer is e-mailed a copy of the contract that was discussed. You can edit or place the order at a later date by accessing **Saved Quotes** in the main menu. See Figures 3 and 4.

The screenshot shows the 'Information' tab of the Secura Sales App. At the top, there's a 'Ship to:' section with three buttons: 'Dealer' (selected), 'Customer', and 'Do Not Ship'. Below this is the 'Service Address' section with fields for 'First Name', 'Last Name', 'Address', 'Address Line 2 (optional)', 'City', 'State (abbr)', 'Zip Code', and 'Phone Number'. There's also a 'Create Secura App Users' section with an 'Email Address' field. At the bottom, there are two buttons: 'Save Quote' (orange) and 'Continue' (green with a right arrow).

Figure 3: Save Quote Option

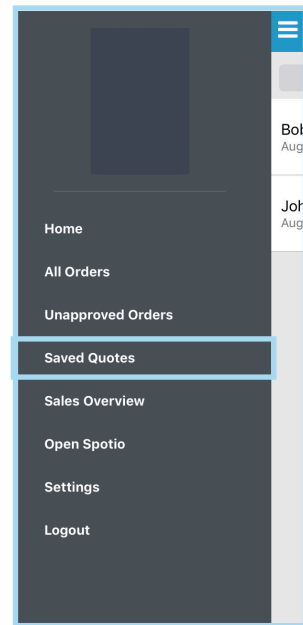


Figure 4: Access Saved Quotes

Optional Monitoring

You now have the option to select **No Contract (\$0.00/Mo.)** when choosing a monitoring option through the Secura Sales App. This option is for customers who want to swap out a panel, purchase a Z-Wave device, or perform some other transaction where no monitoring contract is necessary. See Figure 5.

The screenshot shows the 'Monitoring' tab of the Secura Sales App. It lists four monitoring options: 'No Contract \$0.00 / Mo.' (selected with a blue dot), '1 Year \$49.00 / Mo.' (radio button), '3 Years \$39.00 / Mo.' (radio button), and '5 Years \$29.00 / Mo.' (radio button). Below these options is a blue button labeled '+ Add Monthly Services' and a green button labeled 'Continue' with a right arrow.

Figure 5: Optional Monitoring