



DEALER PLAYBOOK

XT Series

**Hybrid Control Panels for
Residential or Small Business**

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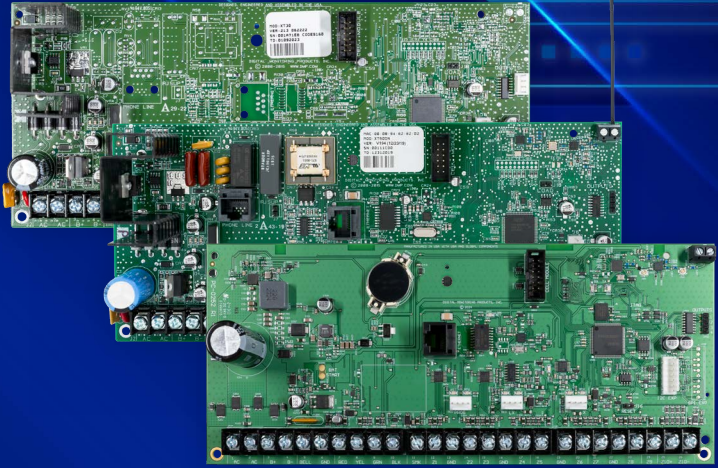
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XT Series

Overview



The XT Series provides a range of intrusion panels that are richly featured and perfectly priced for larger residential and small retail markets. The XT75 seamlessly integrates intrusion, access control and AlarmVision® — making it ideal for customers who need a robust system with a small footprint.

Selling XT Series

BENEFITS TO END USERS

- Easily manage with Virtual Keypad
- Late to Open / Early to Close features
- Z-Wave support
- False Alarm Question
- Red Keypad feature



Hybrid Control Panels for Residential and Small Business

Specifications

- Up to 8 devices
- Up to 6 areas
- Up to 8 wireless repeaters
- Up to 8 doors of access
- Wiegand support
- OSDP support
- Network and cellular communication, including DualSIM capability
- Virtual Keypad (end-user app) support
- Manufactured in the U.S. with U.S. and global components

Target Audiences



Small
business/retail



Quick-serve
restaurants



Large residential



Hardwire systems
(opportunities for
takeover or adding
wireless capabilities)



Current XT
customers needing
access control
or AlarmVision
compatibility

Talking Points

Integrated System Simplifies Operations

An integrated system gives you the full benefit of multiple security features, all working together. Intrusion and access features working together makes installation, programming and servicing easier. Reduce potential points of failure and streamline your business operations — eliminating wasted revenue.

Convenient to Manage with Virtual Keypad™

The ultimate in flexibility and convenience, Virtual Keypad app or browser allows you to manage your security system from anywhere in one simple interface.

Trusted Wireless

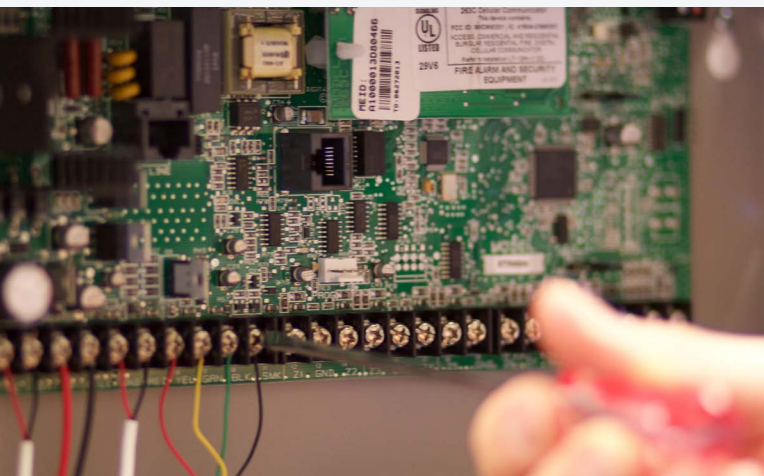
Our 900 MHz spread-spectrum Two Way Wireless is tried and true. As the industry's longest-range wireless with the widest selection of products for its class, millions of units have been installed in the field by countless dealers who rely on secure, powerful wireless for their customers.

XT75 Delivers Premium Features in a Small Footprint

- Robust access control that's simple to use
- Compatible with AlarmVision technology
- Faster installs with built-in wireless

AlarmVision

The XT75 is compatible with AlarmVision products, giving you the ability to monitor real events in real time with a real response. XV Gateways with AlarmVision turn cameras into intelligent motion detectors and significantly reduce costly false alarms.



Model Comparison

TECH & SPECS

	XT30	XT50	XT75
KEY FEATURES			
Supports AlarmVision			✓
INTRUSION			
Devices	8	8	8
Hardwired Zones	42	42	92
Areas	6	6	6
Wireless Zones	32	48	100
Wireless Repeaters	8	8	8
Wireless Fobs	8	8	50
Users	30	99	200
Event Log	100	200	1,000
ACCESS CONTROL			
Doors of Access	8	8	8
Schedules	1	1	10
Wiegand Support	✓	✓	✓
OSDP Support	✓	✓	✓
COMMUNICATION			
Wi-Fi	✓	✓	✓
Network	✓	✓	✓
Cellular (DualSIM)	✓	✓	✓
Phone Line Dialer	✓	✓	
Direct to Monitoring Center Communication	✓	✓	✓
FEATURES			
Virtual Keypad (End-User App) Support	✓	✓	✓
Free Network Communication	✓	✓	✓
Manufactured In the U.S.	✓	✓	✓
Built-in Wireless Receiver		1,200 feet	1.5 miles

Key Differentiators

Designed, engineered and manufactured in the U.S. with U.S. and global components

Integrated systems improve installation time and the customer experience

WHY DMP?

- **Rock solid reliability**
Fewer false alarms and calls for service
- **Customer-driven innovation**
Tailored, innovative solutions driven by customer needs
- **Operational benefits**
Gives you an easily understandable system