

FEATURE UPDATE | DECEMBER 2020

Version 2.54.3 Update

Effective December 7th, 2020, Dealer Admin is updated to Version 2.54.3. The following feature is available:

Dealer Dashboard

Dealer Analytics is now **Dealer Dashboard**. In addition to the information from **Dealer Analytics**, this dashboard includes personalized metrics so you can harness more data from Dealer Admin such as:

Trailing 12 Month Sales Trends

Displays your DMP year-to-date sales, a comparison with all of the previous year's sales, and a sales trend graph for the past 12 months. This section also contains color-coded dealer level badge so you can see your current level and the direction your company is trending:

- Red** Trending toward previous dealer level
- Green** Maintaining current dealer level
- Blue** Trending toward next dealer level

Dealer Overview

Includes information about you, such as:

- How far you are from your next dealer level
- Your month-to-date (MTD) sales
- Orders shipped year to date
- RAN (return authorization number) units for year

Dealer Information

Includes more detailed information like:

- How long you've been a dealer
- Your current dealer level
- Your number of tech support calls and topics most called about
- Training and certifications data

Top Ten Products Purchased

Includes metrics for the top 10 products that you've purchased. This includes items like the part number and how many you've ordered.

New Products & Services

Includes a table of the newest products and services with their adoption rate and totals.

Information from Dealer Analytics

The **Dealer Dashboard** page includes all of the information from **Dealer Analytics**, such as:

- Cell activations
- Account overview
- Virtual Keypad data
- Systems, Customers, and Access Control data

Requirements

To access this feature, personnel must either have Admin authority or a Custom Role with **Dealer Dashboard** permissions. For more information, refer to the Dealer Admin Help articles in "[Personnel](#)".