

FEATURE UPDATE | JULY 2019

Version 2.23.1 Update

Effective July 3rd, 2019, Dealer Admin™ (DMPDealerAdmin.com) is updated to Version 2.23.1. The following feature is available:

Feature**Customer Score**

The Customer Summary page now displays a customer score to help dealers analyze the quality of their sales. Customer scores are categorized as Excellent, Great, Good, Average, or Below Average.

In **Customer Summary**, select the Info icon next to **Customer Score** to view scoring details and descriptions of each category.

GREAT

Age of Customer ✓ The length of time this customer has been in Dealer Admin	Automation ✓ Customer has z-wave control through Virtual Keypad.
App Activity Customer has used app in last 30 days.	Access Doors/Doorbell ✓ Customer has door control or a SecureCom Video doorbell.
Virtual Keypad ✓ Customer has the Virtual Keypad app	Cellular Communication ✓ Customer has cellular as a communication path.
Cameras Customer has at least one SecureCom Video camera.	Video Verification Customer has Video Verification enabled.

Customer score is based on recurring monthly revenue earnings potential.

OK