



White Paper

How to Use DMP Innovation to Your Greatest Advantage: **Custom-Programmed Systems for Multi-Location Accounts**

A company's history gives insight to what its purpose is. When you choose a manufacturer that's firmly rooted in research and development, you're also choosing a company that's built for solving problems.

In 1975, DMP was formed as the R&D branch of a growing central station in Springfield, Missouri. True to its founding purpose, DMP has continued to leverage new technology over these last 40 years to address real-world security threats and the day-to-day operational needs of each of the markets it serves.

The Best Choice for Retail

Security companies need the most efficient way to serve large retail customers with multi-location accounts, for instance. Particularly for customers with hundreds of stores, creating an account for every system and programming each one is a waste of time. DMP has the ability to streamline the entire process.

By receiving a list of the customers' store numbers and addresses, DMP can create the entire account in the dealer platform called Dealer Admin™. Furthermore, programming templates can be incorporated as a key component of Dealer Admin's Auto Programming and can be used for all DMP XR Series™ and XT Series™ panels, as well as for Com Series™ universal communicators. Once you've created a programming template, you can continue to use that template to apply the exact same programming options to each location's panel. Compared to re-entering the same programming information for each location, this saves the dealer an immense amount of time and effort.

Customized Programming

We're not talking about a few "static" programming rules for security systems to follow — as long as each location shares the same security "footprint" — all programming options can be determined in advance of installation, saving time and reducing potential errors at the job site.

Naturally, if hundreds of stores stretch across the U.S., there are system-specific programming needs for each location. That's not a problem — with each system's ship-to address already entered into DMP's ordering system, keypads are automatically programmed for their store's local time and weather. The result is a custom programmed system for each store location. Other system-specific features may include system account numbers, serial numbers for individual wireless devices, user codes and more.

The Account is Automatically Created

With each system order, as soon as it leaves DMP's Midwest factory, its account is automatically created in Dealer Admin along with all of its programming specifications. At that point, DMP's servers are ready for the panel to come online. As soon as the panel is installed and online, the system uses the network, Wi-Fi or cellular communicator to automatically connect and download its programming, the control panel is confirmed by its serial number and then determines to which dealer's account the system is assigned. Once the account is checked, the "pre-programmed" information for that specific security system is transmitted and all programming options are saved directly to the system. From start to finish, this process is completed in about two minutes at the job site.

Scheduled Activation

With custom programming, you can also schedule a cellular communicator to automatically activate based on the account's installation date in Dealer Admin. There's no need to enter the SIM number manually. Instead, each new communicator is scanned at DMP's factory before the order is shipped, and the SIM automatically activates on the designated date and starts charging the account according to its rate plan.

Consider a Typical Scenario

When Auto Programming is introduced to multiple locations, the economies of scale are considerable. Over the last year, DMP has worked with a national account to install security systems across hundreds of quick-serve restaurants spanning across four time zones and in all parts of the U.S. Like this particular customer, other large retail accounts may want to consider these same components in addition to the panel for each of their locations:



- Security Keypad – Back Door
- Cellular Communicator
- Front Door Security Contact
- Back Door Security Contact
- Manager Office Security Contact
- Drive Through Window Security Contact
- Dining Area Glassbreak
- Dining Area Motion Detector
- Kitchen Motion Detector
- Manager Office Motion Detector
- Refrigerator Temperature Sensor
- Freezer temperature Sensor
- Restroom Water Sensor (x2)
- Hold Up Button – Drive Through
- Hold Up Button – Order Counter (x3)
- Hold Up Button – Manager Office
- Hold Up Button – Refrigerator
- Hold Up Button – Freezer

Without programming templates, each of these devices would require individual programming in the security system. If the detection devices are wireless, they might also require individual serial numbers to be programmed into the system. All this takes time and mistakes may be made by the technician onsite or by the remote programming agent.

To create the ideal solution for such a complex, widespread project, DMP has combined and enhanced several disciplines it had developed over the years. But we're taking it a step further.

Kits, Another Piece to Save You Time

Ask any DMP dealer who has worked with financial institutions and they'll tell you why they love DMP kits. Mainly, when multiple branches have similar security plans, kits streamline the fulfillment process by ensuring all the necessary system components are ordered, packaged and shipped together and most importantly, all arrive on-site at the same time. DMP is able to handle multi-location retail accounts in the same way, making the ordering process simple and your fulfillment flawless.

In Dealer Admin, each kit is identified by a store number and address. As they're packaged and shipped, that information is also printed on the shipping label. This makes it easier on the sub-contractor or installer to receive several kits and simply look at each box to know exactly what shipments go to which locations. Better yet, when the installer opens the box, an enclosed order confirmation identifies what each device is and where it goes in the store. All the installer has to do is mount the equipment and test it. Virtually everything is done.

Welcome to DMP Automation

When you're responsible for getting a DMP security system installed across hundreds — or even thousands of locations, there's no need to spend the time to program each system. With programming templates, our automation process ensures fast pre-programming that's entered exactly the same with every panel. Then, what leaves our factory is a fully equipped kit that's customized, labeled and shipped for each location. And as soon as the kit is installed, all the programming is automatically pushed to the panel.

Welcome to DMP automation — eliminating the time you'd have to spend doing things that we can do for you!

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